International KSI NEWS





Dear business partners,

as 2020 is coming to an end, we believe it is fair to say that we can look back on a unique- and rather strange year. We have slowly grown custom to the fact that life has changed, being it temporarily, and that the way of doing business had to be adapted to the current situation.

Although this year gave us some surprises, KSI can look back on a good year. We developed new partnerships, re-designed some products, and successfully introduced the **KSI ECOCONTROL** in our German market. Our international markets will be opened for **KSI ECOCONTROL** in the coming year.

At the same time, we have invested in a working environment that respects the current rules and regulations and we have further optimized our conference rooms to "digitalize" our meetings. This allowed us to stay in touch with our customers in a professional way. The loyalty and flexibility of you, our valued partners, has been truly amazing throughout the year. Even in times of uncertainty we managed to find opportunities to move forward together.

We hope that 2021 will offer possibilities to personal meetings but until then, we wish you a merry Christmas, happy New Year and stay healthy or as we still say in Germany – Bleibt Gesund!

Truly yours,









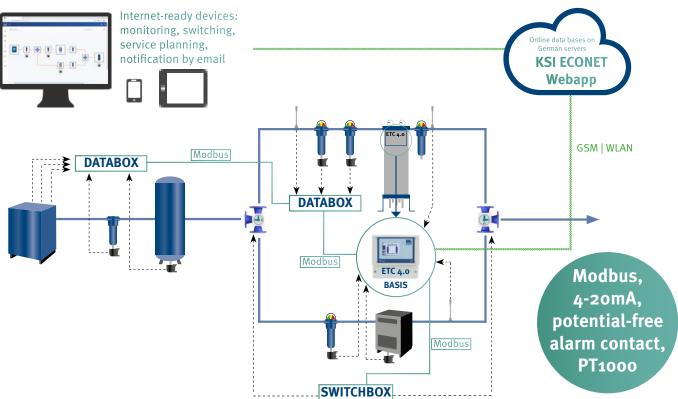
KSI is taking lead in "Industry 4.0" solutions

Last year we informed you about the introduction of the **KSI ECOCONTROL**. First, we displayed the immense possibilities during the Hannover Exhibition and afterwards we highlighted the product in the KSI News of December 2019.

Now, one year later, we are pleased to announce that a solid customer base has gone "live" in recent months and that the advantages this product brings are fantastic.

KSI ECOCONTROL is an online compressed air monitoring system that assembles all relevant data from the various system components, sends it to the Cloud and visualizes these parameters through a unique KSI software.

KSI ECOCONTROL also supports third party products and helps you to remote monitor and maintain all your compressed air systems at any given time.





Our ETC4.0 and ETP4.0 pressure dew point controller serve as the base for **KSI ECOCONTROL**.

Dryers that are already equipped with our ETC4.0 or ETP4.0 can simply upgrade their existing systems to **KSI ECOCONTROL** and enjoy all the advantages this system brings.

BROCHURE HERE!

The controller can also be bought separately and mounted on an already-installed adsorption dryer.

DOWNLOAD

SPOTLIGHT

Products



Since the start of the Corona pandemic, we have noticed an increase of requests and orders for our oxygen generators.

KSI is already known for having an extensive range of medical breathing air products, such as the ATM range of medical adsorption dryers. It therefore only makes sense that we also support you with oxygen generators and the complete air treatment products that go with them.

The inlet side of the GEO2 consists of two APF filters (0,01 μ and activated carbon) and a pressure regulator. On the outlet side we offer a stainless-steel final filter fluid group 1 with oxygen certified seals, a needle valve and pressure regulator.

Contact us for further information.









PFU – Filter combination

The PFU is a filter combination unit for paint work applications.

The PFU2 (a two-filter unit) is ideally suited for paintwork that requires 100% technically oil- and particle free compressed air.

The PFU3 is a three-filter unit that can be used as breathing air system in critical environments.

DOWNLOAD PFU BROCHURE HERE!

MAK - Mobile breathing air

The MAK is the same as the PFU₃ and offers the advantage of being a mobile unit packed in a suitcase. This allows for easy handling and flexibility.

DOWNLOAD MAK BROCHURE HERE!

2020News





Veronika borovik@ksi.eu

Anne maina@ksi.eu

Export department keeps growing

This year we welcomed not one, but two new colleagues in the export department, to make sure we keep up with increased sales and requests in our international markets.

Veronika (left) is fluent in the German, Russian and English language and has joined KSI after her study.

Anne (right) brings in a very customer-oriented mind-set that she developed during her career in the hospitality sector.

We wish them both good luck and they are at your disposal.

Digital development

KSI has invested in three new conference rooms where we can easily and professionally offer product trainings and conference calls

In case a personal meeting is not possible, we can gladly organize trainings for you and your team, such as:

- Filtration Technology
- · Adsorption Technology
- Condensate Technology

Le us know quickly because the agenda is filling









2021

Difficult roads often lead to beautiful destinations.

This year was intense, but it also gave us a lot of new ideas and opportunities. The changing business environment forced us to develop some ideas in a faster pace and helped us to make some game-changing decisions.

2021 will be the mark of a new era for KSI as we have big plans that will further confirm our leading position as innovator in the compressed air industry.

More info to follow...

For now we wish you a Merry Christmas and a happy and healthy 2021.